



# STATE OF INDIANA

**Mike Braun, Governor**

## DEPARTMENT OF ADMINISTRATION

Commissioner's Office

Indiana Government Center South  
402 West Washington Street, Room W462  
Indianapolis, IN 46204

### Award Recommendation Letter

Date: September 1, 2026

To: Muneer Alam, Category Director – Professional Services  
Indiana Department of Administration

From: Daniel Carnahan, Procurement Specialist  
Indiana Department of Administration

Subject: Negotiated Bid 27-87904  
DNR Ammunition

Signed by:

*Muneer Alam* 9/1/2026 | 13:58  
393756D3FC774B4...

### Recommendation of Award for a one-time purchase with an estimated amount of \$137.750.75.

Based on the evaluation of the responses received for Negotiated Bid 27-87904, Acme Sports Inc (Acme) is recommended for award to provide Ammunition for the Indiana Department of Natural Resources (IDNR). Terms of this recommendation are outlined in this letter.

The State received bids from three (3) Respondents:

- Acme Sports Inc (Acme)
- Ikonick Munitions LLC
- Fields Outdoor Adventures LLP

One (1) proposal was deemed responsive and adhered to the mandatory requirements. Two (2) proposals were disqualified.

The solicitation was issued as a Negotiated Bid for a one-time purchase of the following line items in Table 1:

Table 1

| LINE ITEM | ITEM/DESCRIPTION                                          | UOM | Quantity |
|-----------|-----------------------------------------------------------|-----|----------|
| 1         | Practice: Sig Sauer 9mm 124 grain full metal jacket (FMJ) | EA  | 154,000  |
| 2         | Handgun Training: UTM 9mm MMR Blue                        | EA  | 6,000    |
| 3         | Practice: PMC 62 grain #556K full metal jacket (FMJ)      | EA  | 154,000  |

|   |          |    |   |
|---|----------|----|---|
| 4 | Shipping | EA | 1 |
|---|----------|----|---|

### **Bid Summary**

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements.

### **Award Summary**

The State awarded to the overall lowest bidder meeting all specification requirements. The evaluation details are listed in Table 2 below.

Table 2 - Total Bid Amount

| Bidder | Total Bid Amount | Met all Specifications |
|--------|------------------|------------------------|
| Acme   | \$137,750.75     | YES                    |

Acme claimed and qualified for the US manufactured preference on line item 1 resulting in an absolute preference. Acme claimed and qualified for the Indiana Business preference on lines 2,3, and 4.

Ikonick Inc is the lowest on line item 1 and 2, however, they did not meet specifications, therefore Acme becomes low meeting specifications and is recommended for award.

Fields Outdoor Adventures, LLP did not meet the required specifications and is considered nonresponsive.

The Evaluation Amounts after preferences were applied are detailed in Table 3 below.

Table 3 - Evaluation Amount<sup>1</sup>

| Bidder | Total Bid Amount | Met all Specifications | Preference Claimed / Eligibility                                                                  | Evaluation Amount |
|--------|------------------|------------------------|---------------------------------------------------------------------------------------------------|-------------------|
| Acme   | \$137,750.75     | YES                    | U.S. Manufactured Preference on line #1. Indiana Small Business Preference on line #2, #3, and #4 | \$76,849.25       |

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, there will be a one-time purchase made with Acme Sports Inc. (Acme).

*Daniel Carnahan*

---

Daniel Carnahan

Procurement Specialist

---

<sup>1</sup> Indiana Code 5-22-15-21 subsection c, provides the state may make a purchase with the lower cost Bidder even if the other Bidder is eligible and claims the U.S. Manufactured preference.